

MAIL TO:  
Office of the Attorney General  
Registry of Charitable Trusts  
P.O. Box 803447  
Sacramento, CA 94203-4470

STREET ADDRESS:  
1300 I Street  
Sacramento, CA 95814  
Telephone: (916) 323-5079

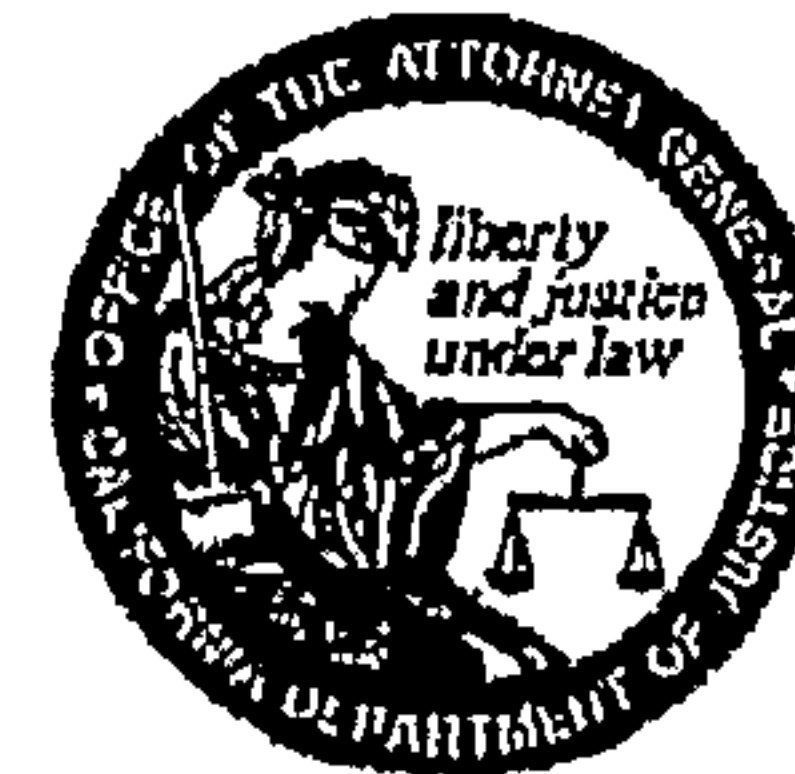
WEB SITE ADDRESS:  
<http://ag.ca.gov/charities/>

# COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES

## 2003-2002 ANNUAL FINANCIAL REPORT (California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fund-raiser:  LAS, LLC  4200 Wisconsin Avenue, Suite 106-115  Washington DC 20016-2143	Name and Address of Charitable Organization:  CT No. <u>110945</u> F.E.I.N. No. <u>52-1139564</u>  International Union of Police Associations, Attn: Charity 1421 Prince Street, Suite 400 Address of Charity Alexandria VA 22314-2805 City, State, and ZIP Code of Charity
---	--

Figures from (check one): National Campaign ☐ California Campaign ☐

Telemarketing held (on) (from) 1/1/2003, 20   to 12/31/2003, 20    
(Type of Activity) (Date or dates must be shown)

Is the contract between the commercial fund-raiser and charity based upon a fee or percentage of revenue? (check one)  
If other, provide brief explanation \_\_\_\_\_

Fee ☐ Percentage ☒  
Other ☐

### 1. REVENUE

- A. Cash contributions
- B. Entertainment sales or admission charges
- C. Sales from products
- D. Advertisement sales
- E. Membership fees
- F. Other sources: (Specify)
  - a. Donations
  - b. \_\_\_\_\_
  - c. \_\_\_\_\_
  - d. \_\_\_\_\_

A. \_\_\_\_\_  
B. \_\_\_\_\_  
C. \_\_\_\_\_  
D. \_\_\_\_\_  
E. \_\_\_\_\_  
Fa. 1,034,811.00  
Fb. \_\_\_\_\_  
Fc. \_\_\_\_\_  
Fd. \_\_\_\_\_

### G. TOTAL REVENUE

1,034,811.00 G.

### 2. EXPENSES

- A. Fulfillment & Processing
- B. Salaries
- C. Income Taxes
- D. Employee benefits
- E. Cost of merchandise for resale
- F. Cost of entertainment
- G. Postage
- H. Advertising & Recruiting
- I. Telephone
- J. Rental of equipment
- K. Facilities charge & Rent
- L. Permits
- M. Other expenses: (Specify)
  - a. Bank Charges
  - b. Client & Professional Fees
  - c. Insurance
  - d. Computer Department Exps.

A. 158,855.00  
B. 448,320.00  
C. 516.00  
D. \_\_\_\_\_  
E. \_\_\_\_\_  
F. \_\_\_\_\_  
G. 3015.00  
H. 10,703.00  
I. 62,811.00  
J. 44,978.00  
K. 45,152.00  
L. \_\_\_\_\_  
Ma. 1054.00  
Mb. 29,191.00  
Mc. 14107.00  
Md. 11,037.00

### N. TOTAL EXPENSES

817,499.00 N.

411777

Attorney General's  
Registry of Charitable Trusts

FEB 10 2004

RECEIVED

**COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES  
2002 ANNUAL FINANCIAL REPORT**

(California Government Code Section 12599)

Page 2

3. Amount to Charity (subtract line 2N from line 1G) 82,785.<sup>00</sup> 3.
4. Less additional fund-raising expenses paid by charity (to be completed by charity) N/A 4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) N/A 5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) 82,785.<sup>00</sup> 6.

7. (a) Does any officer, director, partner or owner of the Commercial Fund-raiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the Commercial Fund-raiser has contracted to solicit?

☐ Yes ☒ No If "yes," complete the following:

Name of officer, director, partner or owner of Commercial Fund-raiser	Name and address of charitable organization	Relationship of officer, etc. To charitable organization

(b) For each affiliation identified in 7 (a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (Commercial Fund-raiser)

Printed Name

Title

Date

Dean Kuzminski Vice President 1/23/04

This report must be signed by two officers or directors of the charitable organization for verifying the distribution.

Signature of authorized officer/director (Charity)

Printed Name

Title

Date

Sam Cabral Pres 01-20-04

Signature of authorized officer/director (Charity)

Printed Name

Title

Date

Richard A. Estes Sec. TREAS. 1-20-04